

Position: General Manager  
Location: Liberty Lake, WA  
Type: Full time

## General Manger

QualiTEQ is a full-service Underwriters Laboratory (UL508A and UL698A) listed fabrication shop capable of delivering electrical control panels of all types and sizes. Our team of experienced fabricators skillfully integrate state-of-the-art components with leading technologies to meet your automation and control needs. We maintain relationships with industry's leading equipment providers to provide our clients cutting edge technology and premier value.

### Position Summary

The General Manager is responsible for the overall management of all aspects of the QualiTEQ business. The role includes management of personnel, operations, business, and growth. The General Manager works closely with and reports to the Managing Member of the QualiTEQ LLC.

### Key Responsibilities

#### Personnel Management

- Recruit, motivate, and mentor the team necessary to achieve company objectives.
- Direct and assist the team in achieving safety, quality, delivery, and cost goals.
- Responsible for maintaining a safe work environment.
- Lead by example in demonstrating company values.

#### Operations Management

- Manage the daily operations through planning and execution.
- Control the quality, delivery, and cost of production.
- Oversee inbound and outbound logistics activities.
- Manage the budget, spending, and headcount.
- Maintain a neat and professional appearance of the facility.

#### Business Management

- Develop bids and negotiate terms in business agreements.
- Implement tools to provide accurate and timely estimates.
- Create and manage master supply agreements with suppliers.
- Maintain financial oversight including revenues, expenses, profitability, and financial reporting.
- Represent QualiTEq in developing and maintaining client and community relationships.

#### Growth

- Monitor industry trends to identify and develop new business opportunities.
- Expand presence in the market by connecting with local businesses and municipalities.
- Foster relationships with contractors and equipment manufacturers.
- Development technical service capabilities such as PLC/HMI support, and electrical troubleshooting, testing, and startup capabilities.

### Qualifications

- Bachelor's degree in Business or Engineering preferred.

- Minimum of 5 years' experience in management, supervision, and people development.
- Experience with Underwriters Laboratory UL508A and UL698A standards.

**Skills**

- Ability to interpret data from electrical and mechanical diagrams and schematics.
- Knowledge of electrical systems, circuits, and the wiring of electrical components.
- Understanding of electrical codes and standards (NFPA, IED, UL).
- Extensive knowledge of electrical components and electrical panel design.
- Ability to work with clients and engineering staff to resolve technical issues during the fabrication process.
- Ability to effectively set and communicate expectations & directives to manufacturing staff.
- Ability to think strategically and manage the business tactically.